# Annual Report

GCM Fiscal Year Oct 2022- Sept 2023

# let's play.

Glazer Children's Museum

### **Playing It Back: A Year in Review**

As I reflected on the incredible things we've achieved over the past year at GCM, it came as no surprise that it was filled with curiosity, imagination, and PLAY! As we embark on a new year filled with possibilities, I invite you to join me in a moment of reflection on the milestones we have achieved - from expanding our public space, to the development and execution of our strategic plan. We're proud to create and foster engaging, impactful PLAY experiences for children and families to learn and thrive.

Last year, our dedicated and passionate Board of Directors and staff collaborated on a strategic plan that serves as the guiding light for our organization as we enter the next chapter of growth for GCM and our community. As you flip through the pages of this annual report, you'll see how we've been putting the four goals of our strategic plan into action every day, right here in Tampa Bay and across the country.

#### **Goal 1: Ignite A Shared Passion for Play**

Our research and thought leadership has set the industry standard for children's museums nationwide. We've undertaken groundbreaking studies, such as the MOMSI project, and presented research findings at conferences like ASTC, where we showcased the significant impact of exhibits like Big John.

#### **Goal 2: Provide Powerful Play Experiences**

The expansion of our third floor, including Big John, our blockbuster new exhibit featuring the world's largest triceratops, has broken records and drawn new audiences. The award-winning exhibit is sparking an interest in science for the children we serve, creating opportunities for family play, and providing valuable insights into family engagement that will inform future projects.

#### **Goal 3: Identify & Remove Barriers**

We are committed to identifying and removing barriers so that every child and family in our community has access to powerful play experiences. Through financial access programs like Museums for All and Learn & Play Tampa Bay, we granted \$1 million in free access to families in need in 2023.

#### Goal 4: Operate with Fiscal & Social Responsibility

When you contribute charitable dollars to the work we are doing at Glazer Children's Museum, you're uplifting the families here in Tampa Bay and across the country by supporting our programs and exhibits, but also funding our research that has an impact far beyond our county and state. Ensuring the organization's financial stability is our responsibility to our donors and community so that we can continue to impact children and families for generations to come.

And that's just a tiny snapshot of the exciting initiatives we've undertaken over the past year. Keep reading to learn more about the achievements and positive impacts from 2023 and what's next for Glazer Children's Museum.

Thank you for your continued support. Let's make 2024 another year of meaningful impact, growth, and, of course, PLAY!

Sml

Sarah Cole President & CEO





GCM's mission is to create and foster engaging, impactful PLAY experiences for children and families to learn and thrive.

Our vision is a community that values PLAY as the foundation for the earning and development of children and families across generations.

Play | Experimentation | Equity & Inclusion | Collaboration | Sustainability

### **Goal 1**

Ignite a shared passion for the power of play by engaging children, families. and the entire community. Pages 4-5

### **Goal 2**

Provide powerful, playful experiences that excite and engage children, their families. and the entire community. Pages 6-7

Children learn as they play. 66 More importantly, in play, children learn how to learn. - O. FRED DONALDSON

# let's play. Glazer Children's Museum



## Vision

## Values

### Goal 3

Identify and remove barriers so every child and family in our community has access to powerful play and feels welcome. **Pages 8-9** 

### **Goal 4**

Operate a fiscally sustainable and socially responsible organization to keep GCM growing, evolving, and innovating to meet the needs of our community. Pages 10-11

### **Pioneers of Play GOAL 1: IGNITE A SHARED PASSION FOR PLAY**

We're all in this together when it comes to lifting up our communities. We're proud to be setting the industry standard for children's museums nationwide by performing research right here in Tampa Bay that is impacting the industry as a whole. We're trusted by leading organizations in our industry and selected for exclusive grants, speaking engagements, and research opportunities. Our experts lead and participate in meaningful research on critical topics like the role of play in family learning and incorporate our findings into our exhibit design and program curriculum. We also share what we have learned with our industry peers nationwide, spreading our impact to families across the country.. Here are some of the initiatives we've been leading the way on.





### **MOMSI: Measurement of Museum Social Impact**

Selected in the first cohort, we were proud to be among a select few museums charged with identifying what was happening in our communities and better understanding our museum's impact.

The MOMSI project addresses the critical need to establish best practices for measuring social impact within the museum field and helps museums understand how to better serve their visitors and communities. To understand our community's needs and identify and eliminate barriers to access, we asked questions that had never been asked before. We used those findings to shape the way we are making an impact on children and their families here in Tampa Bay.

### **ASTC: The Big Impact of Big John**

Our research confirmed that when families play together, it benefits the children and caregivers while deepening their connections to each other and the world around them. We explored the important link between design and family engagement to ensure we are curating an environment that invites families to play together. As a result of this work, we intentionally designed the Big John exhibit to nurture family engagement. From accessible tunnels with peer-through bubbles under the fossil to thought-provoking questions on the walls and a sensory toddler zone, we considered the needs of the whole family and focused on how to get them playing together.

Our thoughtful approach paid off, and we have seen a high level of family engagement in the space since the exhibit opened. We continue to evaluate the success of Big John with our Museum Family Engagement Tool, analyzing the high level of family engagement and identifying features and activities correlated with these high scores. In October of 2023 we were invited to present our research findings at an esteemed industry conference for the Association of Science and Technology Centers (ASTC), where we cited Big John as a case study of how our industry can better facilitate family engagement.

> Children need the freedom **66** and time to play. Play is not **99** a luxury. Play is a necessity - KAY REDFIELD JAMISON



### **Taking Play to New Heights** GOAL 2: PROVIDE POWERFUL PLAY EXPERIENCES

In 2023, the museum advanced this goal by expanding our public space to the third floor. The expansion is complete with a learning center that adds more space for camps and education programs, a sensory room offering quiet breaks for campers, and the awardwinning new exhibit featuring Big John, the largest triceratops ever discovered.

### **Big John is Big for Tampa Bay**

Delighted dinosaur fans can now marvel at the awe-inspiring sight of Big John, the world's largest triceratops fossil, now on display at the Glazer Children's Museum. At nearly 26 feet long and 10 feet high, Big John made his North American debut as the centerpiece of the brand-new dinosaur exhibit that opened on May 26, 2023, after much anticipation. The size of an RV, Big John holds the Guinness World Record for the largest documented skeleton of a triceratops and is Tampa Bay's first-ever large fossilized dinosaur on long-term display.

This award-winning exhibit, presented by RIPA & Associates and the LaFace family, provides an immersive experience full of opportunities for play, discovery, and family connection. The exhibit was designed to start conversations, spark an interest in science, and encourage guests to get up close and personal with a massive dinosaur. Tunnels with clear domes allow curious kids to pop up and see Big John's skeleton from underneath, and live presentations tell stories of how Big John may have lived and how he may have died. For the first time, the Glazer Children's Museum has opened its doors to guests of every age, with or without children, to ensure everyone in Tampa Bay has access to this colossal exhibit that has been 66 million years in the making.

The dinosaur is on display thanks to the generosity of the Tampa-based Pagidipati Family, who have facilitated the loan of the fossil to the Glazer Children's Museum. The family has publicly discussed their passion for the museum's mission.



Cutting the ribbon on the Big John exhibit

### 6,000 sq ft of New Public Space

& 1,900 sq ft of Refreshed Exhibit Space



### **Play is for Everyone** GOAL 3: IDENTIFY & REMOVE BARRIERS

Our commitment goes beyond providing exciting new experiences to keep children and their families engaged in play. We must also ensure everyone in our community can access our incredible exhibits and play-based programs. With so many families in our community facing financial hardship, we have doubled down on our financial access programs. This renewed energy and the generosity of our donors has led to the remarkable \$1 million in access that we awarded to our community in 2023 through the following programs.



Learn & Play educator leads a story time

### l in 4 Guests Visit for Free or Reduced Admission

#### Title One School Scholarships:

GCM provides free field trips for Title One schools in Hillsborough County. **Children's Board Free Tuesday:** 

The museum offers free admission for all on the first Tuesday of each month.

#### Museums for All:

As a member of the national Museums for All initiative, Glazer Children's Museum offers \$3 admission for up to four guests to anyone on EBT, WIC, or SNAP benefits.

#### Camp Scholarships:

The museum offers need-based scholarships for our popular Camp Imagination.

#### **Ticket Donations:**

GCM donates admission tickets to nonprofits to help those partners advance their missions.

#### Learn & Play Tampa Bay:

This free, bilingual, play-based program meets families where they need it most: in their own neighborhoods.

### Learn & Play

At Learn & Play Tampa Bay, funded by the Children's Board of Hillsborough County, caregivers engage in play-based activities with their children as our educators coach them on how to observe and enhance the learning and development that happens through play and how to embrace play at home. In response to our research and experience with the role of play in family learning, we have purposefully adapted and expanded the Learn & Play program to better address these dynamics, implementing the following enhancements:

#### Introduced Neighborhood Play Squads:

Formed play groups to foster connections among families, caregivers, and local resources within their communities.

Establishment of Family Focus Areas:

Identified four family-centric themes, integrating them into our newsletter to reinforce learning beyond the sessions.

#### Increased Enrollment Frequency:

Transitioned to quarterly enrollment cycles to accommodate higher demand and ensure broader accessibility.

**Pre-Registration Option:** Introduced a pre-registration feature to enhance inclusivity, resulting in increased attendance by male caregivers.

#### Membership Incentives: Offered

one-year memberships to families upon program completion, incentivizing ongoing engagement and participation.

**Extended Program Duration:** Expanded program duration to 11 weeks to provide extended support and guidance to participating families.

**Enriched Home Play Curriculum:** Augmented program curriculum with additional content focused on promoting play activities at home and highlighting their significance in child development.



GCM has done a fantastic job cultivating an inclusive environment. It's **99** a wonderful resource for the community. - COLBY, LEARN & PLAY PARENT

### **Playing the Long Game** <u>GOAL 4: OPERATE WITH FISCAL & SOCIAL RESPONSIBILITY</u>

Our annual report underscores our steadfast dedication to financial stewardship and community impact. We uphold transparency, accountability, and real change where it counts. As responsible stewards, we're proud of our financial stability and the trust our community places in us. Your contributions aren't just funds; they're investments in our mission. They fuel initiatives directly impacting our community for the better. Every dollar entrusted to us translates into tangible change, empowering families and uplifting our community. Follow along as we share the impact made possible by the generosity of our community, our donors, and our shared vision for a brighter future.



### **Financial Stewardship and Community Impact**









**19%** Guests were Annual Members

**24%** Guests visited through Financial Access Programs



PLAYING

THE

LONG

GAME:



### 23,829 Students

Visited GCM on a Field Trip



### 747 Campers Attended GCM's

Attended GCM's Camp Imagination



### 21%

Campers during Autism-Affirming Camp identified as neurodivergent







- CHRIS LAFACE, DONOR

**Partners in Play** THANK YOU TO OUR 2023 DONORS As a 501c3 non-profit organization, GCM is community-funded by our generous donors.

#### Play

The Children's Board of Hillsborough County Glazer Vision Foundation Hillsborough County Sidd & Ami Pagidipati RIPA & Associates & the LaFace Family State of Florida

#### Discovery

City of Tampa Mosaic Fertilizer Publix Super Markets Charities Matthew & Coley Simmons Vinik Family Foundation Visit Tampa Bay Watkins Christian Foundation

#### Curiositv

Anonymous **Bailey Family Foundation** Donald Bodie Copperhead Charities Dairy Joy | Xtreme Juice Deirdre & Joseph Colucci Early Learning Coalition of Hillsborough Co. Toni Everett Florida Pain Medicine Gege & Al Kreischer New York Yankees Foundation Oscher Family Fund PNC Bank **Raymond James Financial** Seminole Hard Rock & Casino The Shilen & Parita Patel Family Foundation Trademark Metals Recycling

#### Connection

Adams and Reese LLP Aegon Transamerica Foundation Erika Barber Boss & Mennie Kristine Brentz Benjamin Bukhar Bulk Express Transport Trey Coker Robert & Nancy Cole DeBartolo Family Foundation Christina Devine Jessica & Paul Digiacomo Elan Group | Suzy & Mark Mendelson Cory Ellison Fifth Third Bank Florida E.N.T. & Allergy Joey Falcon Florida Children's ENT Julie Garringer Edward Glazer Ross Havs Andrew Hitt Chester Jones Sonali Judd Bert & LeeAnn Kreischer LMCU Jolynn Lokey MacFarlane Ferguson & McMullen Dharma Malempati Mastercard Marco Mendoza Ivan Mericle Joshua Mitchell

Charles & Meagan Moore Morgan Auto Group Alan Patel Niki Patel Anitra Pavka & Joey DeVilla Kelli & Bobby Pierce Kyle Rea ReliaQuest Ryan Companies US, Inc. Michael Robbin Shumaker Trenam Law Robert Uithoven Wagner Murray Architects Chip Yodzis

Imagination

Brad & Kalev Abbev Jana Alexander Kent & Stephanie Bailey Bank of America Seema & Maulik Bhalani Bloomin' Brands Timothy Boyle George Economides Patrick Fuller The Law Offices of Ryan Cappy The Market Marie Michael Garcia Hill Ward Henderson Zhorzheta Ivanova Gravson & Cathy Kamm Matthew Kerwick David Koche T. Sean & Megan Lance Michael Lyons Marsh McLennan Agency Melting Pot Social Sandra & Jim Murman PAR Pepin Distributing

Jon Sajeski State of Utah

#### Adventure

Lauren Anderson Andrea Cordova-Ogg Andreina Angelino Sara Arias-Steele Brandon Bailey Bank of Tampa **BDG** Architects Cynthia Z. Beckman Kristen Beeken Lamar Berry Morgan Blair Nicole Boggs Laura Bradv Alison Brett Robert Buesing Alethia Calbeck Meghan Carter Mark Catton James Chao Sarah & Annie Cole Max Coberly Palmer Cole Hope Danielson Isabel & John Dewey

GCM 2023 Annual Report | Page 13

### Together we break down barriers to ensure all children have access to brain-building play.

Cat & Michael Dipaolo Roslvn Donald Don Elias Kerry & Calvin Falwell Karen Feuer Danny Ford **Caroline Foss** Allison Fraga Dave Gesacion Lauren Ginn Bryan Glazer Lauren Gstalder Jonathan Gude William Hall D.J. Hamilton Haseeb Hashmi Lauren Haynes Anjoli Hill Pam Hillestad Bailey Hypes Erin Jackson William Job Gina Johnson Lara Kazansk Ahmet Kildis Tom Kraemer Laura Levitt Lilly Pulitzer International Plaza Peter Lopez John Mackeky Patty Adams Martinez Kate Monroe William Montoto Patrick & Merritt Mosley Ed Mowatt Karrie & Chris Mueller Tavlor Muller Kristen Nieves Kenny Noble Michele Panetta Nikhil Patel Sandip Patel Matthew Perry Lane Peterson Christopher Petrie Suzanne Pyle Camilla Nyberg Rasmussen Laura Saado Sami Family Foundation Samantha Šanchez Eric Savage Emmet Scales Matthew Schnitzlein Christine Sclafani Kendra Scott Claybra Selmon Maniseng Sengsourichanh Lyndsey Siara Jeff Skowonek Erin Slothower Kara Sundar Jerome Thornbury Brett Toimil Natasha Trejo Tammy Waugh Marsha Welsh D. Williams Christian Sanchez Zapata

### **Partners in Play** THANK YOU TO OUR 2023 BOARD OF DIRECTORS

This distinguished group of community leaders volunteer their time, professional counsel, and monetary support to help further GCM's mission within the community.



## **Board of Directors**

Brad Abbey John Astrab Dr. Stacy Baier Seema Bhalani Janette Carter Sarah Cole Nadia Combs Isabel Dewey Catherine DiPaolo Hon. Alissa Ellison Linaea Floden Alison Fraga Bryan Glazer Melissa Golombek

Sherisha Hills Erin Jackson Grayson Kamm Gege Kreischer Suzy Mendelson Sandra Murman Parita Patel Anitra Pavka Brian Phillippi Kelli Pierce Eric Savage Dr. Jeff Skowronek Dr. Monica Verra-Tirado India Witte

### **Executive Team**

Sarah Cole President & Chief Executive Officer

Sarah Bou Zeidan Chief Human Resources Officer

**Suzanne Delaney** Chief Development Officer

Pam Hillestad Chief Play & Learning Officer

Kristen Nieves Chief Operating Officer

Kate White Chief Marketing Officer



The passion of our Board and expertise of our staff have taken this organization to the next level. - SUZY MENDELSON, BOARD OF DIRECTORS CHAIR

GCM 2023 Annual Report | Page 14

Glazer Children's Museum 110 W Gasparilla Plaza Tampa, FL 33602 Follow @glazerchildrensmuseum Visit GlazerMuseum.org/waystogive Email giving@glazermuseum.org

### **A Moment of Play**

Thank you for going on this journey with us. Grownups need play too, so give yourself a fun little brain break!





#### WORD BANK:

Big John | Community | Curiosity | Discovery | Family Imagination | Impact | Mission | Museum | Play | Tampa Bay